

Top Strengths

Successful and Innovative Fund Raising

I have demonstrated throughout my career the ability to give leadership and direction to successful and innovative fund raising campaigns. These successes are a result of my ability to network and engage with the key leadership of the communities that we serve. Examples of my success would include an 83% increase in special events in 2016 and the \$50 million lead gift for the Bechtel Summit.

Volunteer Relationships

I have demonstrated the ability to develop and retain strong relationships with volunteers and donors at all levels. I am equally comfortable with interfacing with the community's highest net worth individuals as I am with the "grass root" level.

Detail Orientation

Over my career I have maintained a detailed orientation regardless of the position that I have held. My personality tends to be analytical, which leads me to gather the facts before making critical decisions. Input of key Board members and other volunteers is vital when making critical decisions.

Customer Service Orientation

I continually look for new and improved ways to meet the needs and expectations of internal and external customers. I am able to analyze and resolve problems or guide the customer to the appropriate party; I follow up to ensure that the issue was satisfactorily resolved in the customers mind. I place particular emphasis in regards to sensitive issues such as youth protection and membership standards.

Leadership

I believe in leading by example. I work to motivate volunteers and others toward achieving the strategic plan; implement sound decisions; empower others; accept personal responsibility for actions and results; encourage innovative and creative thinking.

Commitment

I am deeply dedicated to doing whatever I can to help Scouting succeed. My commitment was developed during my early Scouting experiences through the wonderful leaders that taught me.