

### **Lion, Tiger, Cub Scouts and Webelos (ages 5-10)**

Is a year-round program designed to meet the needs of young boys and their families through fun and challenging activities that promote education, character, and physical development.

4,519 Cub Scouts  
123 Packs

### **Boy Scouts (ages 11-18)**

Is an outdoor program created to develop character, citizenship, and fitness in young men.

3,864 Scouts  
135 Troops

### **Venturing (ages 14-20)**

Is a program for young men and women designed to help young adults grow into responsible and caring adults through educational and recreational experiences.

567 Venturers  
44 Crews

### **Exploring (ages 14-20)**

Is a career education program for young men and women based on a unique and dynamic relationship between youth and the organizations in their communities who match their people and program resources to the interests of the youth.

927 Explorers  
33 Posts

### **Learning for Life (ages 5-20)**

Is a co-ed classroom based program that offers character and career education through role models and grade-specific action oriented lesson plans.

4,992 Participants  
4 Groups

### **San Francisco Bay Area Council**

Total Membership 14,914  
Total Units 343



BOY SCOUTS OF AMERICA

SAN FRANCISCO BAY AREA COUNCIL

## **MISSION**

The mission of the Boy Scouts of America is to prepare young people to make ethical and moral choices over their lifetime by instilling in them the values of the Scout Oath and the Scout Law.

## **SCOUT OATH**

On my honor I will do my best to do my duty to God and my country and to obey the Scout Law; to help other people at all times; to keep myself physically strong, mentally awake, and morally straight.



## **2016 COUNCIL MERIT BADGE SPONSORS**

Trails End • Thomas, Wirig & Doll



BOY SCOUTS OF AMERICA  
SAN FRANCISCO BAY AREA COUNCIL

## **YOUTH LEADERSHIP TRAINING CENTER**

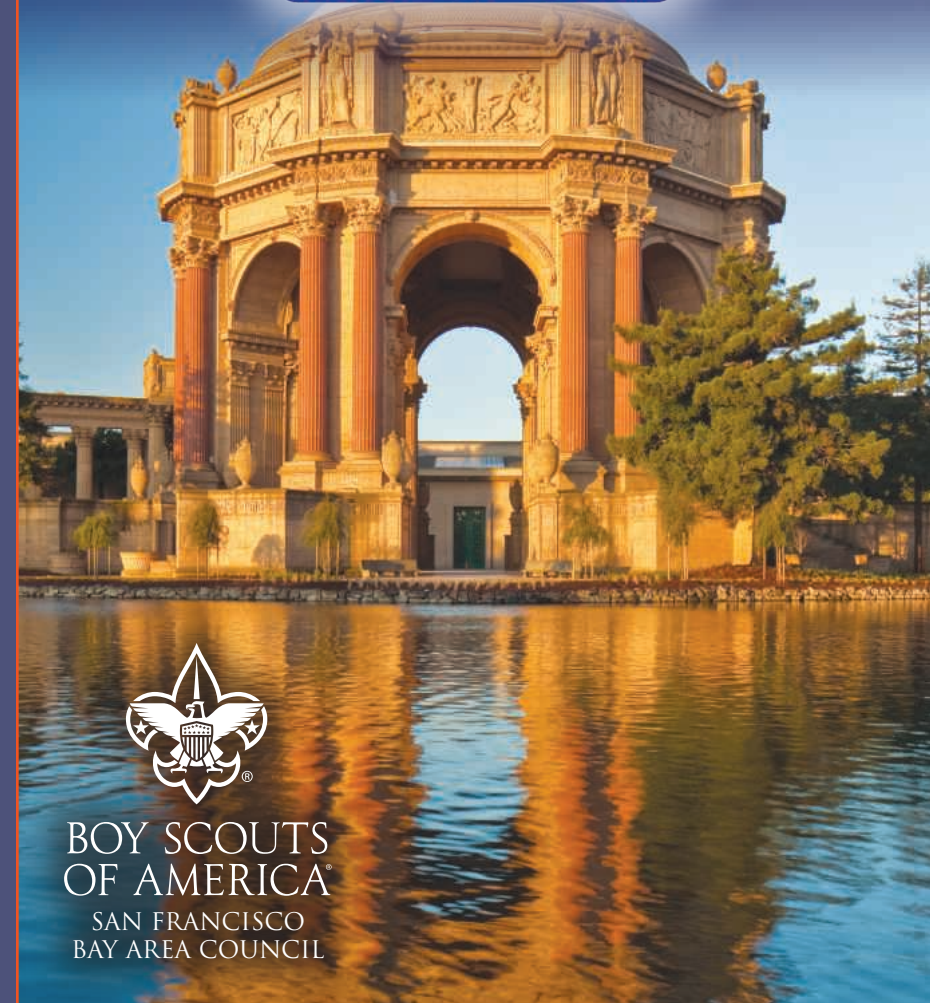
1001 Davis Street  
San Leandro, CA 94577  
(510) 577-9000

## **EAST BAY SCOUT SHOP**

1001 Davis Street  
San Leandro, CA 94577  
(510) 633-2005

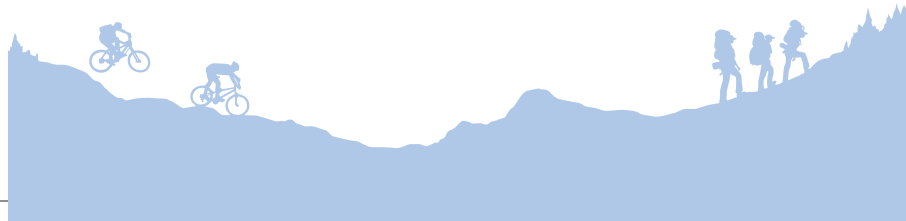


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BOY SCOUTS OF AMERICA  
SAN FRANCISCO BAY AREA COUNCIL

2016 Annual Report  
A Silver Journey to Excellence Council  
—www.sfbac.org—



**TO FRIENDS AND VOLUNTEERS OF THE SAN FRANCISCO BAY AREA COUNCIL,**



2016 was a hallmark year. Following a difficult 2015, we outlined a focused agenda, and set out to accomplish 3 critical priorities: increase membership, improve our financial position and regain Journey to Excellence (JTE) recognition for our program. We asked a lot of everyone; our volunteers, staff, and donors, and we could not be more proud to report the results of your efforts.

First and foremost, the San Francisco Bay Area Council delivered excellent membership growth. This means more youth in our communities benefited from the Scouting experience. Overall, the Council grew by 3%! We are especially pleased in the Cub Scout program's growth of over 6%. As the entry point into our program, we know recruiting Cubs gives early access and exposure to the fantastic program of the SFBAC, and seeds our program for years to come. A special thanks to our Membership Committee, District Committees and Commissioners

for their planning, collaboration, and execution of a great plan.

Next, we worked hard to improve financial resources to support our outstanding program by increasing fundraising and reducing expenses. Thanks to collaboration between dedicated staff and volunteers, several of our annual fundraising events delivered "best ever" returns, and popcorn sales were up 18% over last year. Special thanks to the Council Development Team, the Development Committee, and the Budget Committee for a job well done.

Finally, your accomplishments in 2016 across the rigorous standards set by the National BSA resulted in the San Francisco Bay Area Council earning the highly sought after distinction of a SILVER Journey to Excellence Council. This would not have been possible without a committed Executive Board, volunteers and staff working together for the benefit of our young people.

This 2016 annual report highlights just some of our achievements as we worked together to serve nearly 15,000 youth in our varied programs last year. We are proud that our programs build character and integrity in our young people. The Scout Oath and Law are more than just words. They represent guideposts for a life of integrity, citizenship, and service. Our program build leaders and teaches our youth to live with honor by being trustworthy, loyal, helpful, friendly, courteous, kind, obedient, cheerful, thrifty, brave, clean and reverent.

We want to express our sincere thanks to each and every one of you for your contributions to enrich the lives of the young people in the San Francisco Bay Area. Your gifts may have been financial, community service, or volunteering your time to teach vital lessons to our young people. Please know that all of your efforts help shape the lives of our Scouts.

To our volunteers, donors, parents, staff, and Executive Board, we say THANK YOU!!! Thank you for your support, your time and your talent. It is truly a treasure.

Sincerely,

Bree A. Bowman  
President

Daniel L. Walters  
Commissioner

Kenneth C. Mehlhorn  
Scout Executive and CEO

**PROGRAM SERVICES HIGHLIGHTS**

Scouts and leaders in the San Francisco Bay Area Council participated in a wide variety of activities and events in 2016. Our world-class programs include Cub Scout and Boy Scout Summer Camps and the innovative Exploration Camp. Our Council and our 3,432 volunteers are proud to present outstanding programs. Countless hours are spent planning and delivering the promise of Scouting. This year saw 4,619 Boy Scouts attending summer camp at Camp Royaneh and Wente Scout Reservation. 2,892 Cub Scouts and their families also attended a variety of outdoor programs designed for our younger Scouts and their families. 2016 also saw the second year of our S.T.E.M. focused Exploration Camp that was attended by 622 youth. Overall 8,133 people attended our program related activities. We are proud to report that 9,014 Merit Badges, along with 4,539 Rank Advancements were earned by our Scouts.

**Other Program Highlights include:**

- **6 Silver Beaver Awards were presented**- the highest award a local Council can bestow on a volunteer.
- **199 Eagle Scout Awards were earned**- the highest award that a youth member can earn.
- **112,967 Hours of community service** were provided by our Scouts and their parents to better serve our communities.
- **114,479 Pounds of Food were collected** in our annual Scouting for Food Campaign to assist those in need.

**YOUTH SERVICES**

The total youth membership across all of the San Francisco Bay Area Council's various age specific age programs was **14,914** at the end of 2016. We continue to conduct a strong program with more Scouts remaining involved, as evidenced by our **77.5%** retention rate. **927** youth participated in Exploring, our high school career education program. Learning for Life continues to change lives by operating an afterschool program at Manzanita Elementary school in the Oakland Unified School District.

**2016 EXECUTIVE COMMITTEE**

Bree A. Bowman <i>President</i>	Daniel L. Walters <i>Commissioner</i>		
Michael W. Faber <i>Chairman of the Board &amp; Immediate Past President</i>	Kenneth C. Mehlhorn <i>Secretary &amp; Scout Executive</i>		
Wayne R. Bishop	David C. Hoopes	John H. Ringgenberg	Jason Warner
Douglas J. Farmer	Thomas J. Klitgaard	Ronald M. Sabraw	Yvonne Watson
Kevin B. Ferrell	Richard S. Kopf	John Verdoia	

**BOARD OF DIRECTORS**

Gregory J. Ahern	Greg Gilbert	Don Marek	Irshad Rasheed
O.B. Badger	Albert Groat	Michael Miller	Drew Sanders
Marc Barkdull	Bert Hill	Dave Moala	Mark Stolowitz
Kyle Berg	David C. Hoopes	Frank Negrete-Mellon	Andrew L. Sullivan
Jim Brown, Jr.	Richard King	Alan Olsen	Brent Thomas
Michael Burke	Craig Leighty	George Ong	Robert A. Tucknott
Chris Dobbins	Louis Lipset	Rick K. Pickering	Bob Vince
D. Bradford Edgren	Thomas Long, M.D.	Tom A. Preston	David White
Rocky Fernandez	Rodney Mangus	Robert Raney	Don Wilkinson
Martha Giggelman			

**STATEMENT OF SUPPORT AND REVENUE & EXPENSES**

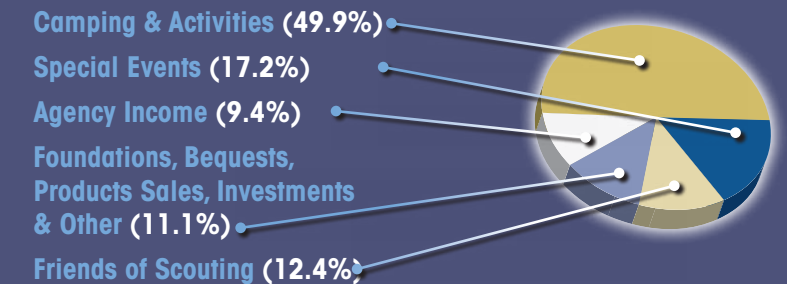
Thank you to the more than 2,000 individuals and organizations that generously contributed \$1.9 million dollars in support of our Character Education and Leadership Training programs. These funds make it possible for nearly 15,000 people to be "Prepared for Life."

The Council also conducted special events that provided **\$926,353** (net) to support Scouting programs. Our events not only raised a significant amount of money but also gave us the opportunity to share the Scouting story with more than **2,000** business leaders.



The Crew of the 2016 National BSA "Flagship" Ship 100 *The Viking*

**Revenue**



**Expenses**



\*Unaudited